

2017 resale market off to a great start

OTTAWA, February 3, 2017 -Members of the Ottawa Real Estate Board sold 667 residential properties in January through the Board's Multiple Listing Service® system, compared with 598 in January 2016, an increase of 11.5 per cent. The five-year average for January sales is 614.

"The year is off to a great start, with sales up over this time last year, and well above the five-year average," remarks Rick Eisert. President of the Ottawa Real Estate Board. "Residential-class resales supported this increase, with a 16.6 per cent growth over January 2016. The number of properties listed in January has doubled the amount listed in December, which is very typical of sellers getting a jump start on the spring selling season."

January's sales included 119 in the condominium property class, and 548 in the residential property class. The condominium property class includes any property, regardless of style (i.e. detached, semi-detached, apartment, townhouse, etc.), which is registered as a condominium, as well as properties which are co-operatives, life leases and timeshares. The residential property class includes all other residential properties.

"While the numbers indicate a positive trend for Ottawa as a whole, we emphasize that all real estate is local, and prices and conditions will vary from neighbourhood to neighbourhood," explains Eisert. "We encourage buyers and sellers to talk to a REALTOR® for more information



about the housing market outlook where they live, or want to live."

The average sale price of a residential-class property sold in January in the Ottawa area was \$394,001, an increase of 1.9 per cent over January 2016. The average sale price for a condominium-class property was \$288,655, an increase of 16.8 per cent over January 2016.

The Board cautions that average sale price information can be useful in establishing trends over time but should not be used as an indicator that specific properties have increased or decreased in value. The average sale price is calculated based on the total dollar volume of all properties sold.

"The average sale price for the condominium class saw a big increase over last year," Eisert says. "It's important to note that three properties sold for over \$1 million this January, while none were sold in January 2016. This needs to be taken into consideration when looking at the overall increase in average condo sale price."

"In the residential market the most active price point was the \$300,000 to \$399,999 range for the month of January, accounting for 35.2 per cent of the market. The condominium market was most active in the \$150,000 to \$249,999 price range, accounting for 58.7 per cent of the market," says Eisert. "In addition to residential and condominium sales, OREB members assisted clients with renting 201 properties in January."

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The Ottawa Real Estate Board is an industry association of over 3,000 sales representatives and brokers in the Ottawa area. Members of the Board are also Members of the Canadian Real Estate Association.

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January 2017 - Residential and Condominium Sales

Ottawa Real Estate Board

Property Class	-	Number of Units			Average Sale Price		
		2017	2016	% Chg	2017	2016	% Chg
RES	1 1/2 Storey	17	16	6.3	\$205,585	\$287,119	-28.4
	2 Storey	304	247	23.1	\$405,354	\$415,760	-2.5
	3 Storey	26	34	-23.5	\$640,246	\$508,638	25.9
	Bungalow	146	110	32.7	\$369,193	\$333,606	10.7
	Double/Side-By-Side	2	1	100.0	\$529,000	\$595,000	-11.1
	Duplex-Up&Down	4	2	100.0	\$434,100	\$330,000	31.5
	Hi Ranch	16	19	-15.8	\$291,150	\$287,637	1.2
	Mobile	3	6	-50.0	\$83,333	\$74,417	12.0
	Other	0	4	-100.0	\$0	\$249,250	-100.0
	Split Level	30	31	-3.2	\$364,617	\$398,292	-8.5
		548	470	16.6	\$394,001	\$386,782	1.9
CON	2 Storey	43	57	-24.6	\$307,180	\$221,284	38.8
	3 Storev	6	10	-40.0	\$245,500	\$273,500	-10.2
	Bungalow	2	3	-33.3	\$289,750	\$310,667	-6.7
	Hi Ranch	1	0	0.0	\$150,000	\$0	0.0
	One Level	64	56	14.3	\$287,190	\$268,415	7.0
	Other	3	1	200.0	\$186,167	\$110,000	69.2
	Split Level	0	1	-100.0	\$0	\$208,000	-100.0
		119	128	-7.0	\$288,655	\$247,105	16.8
		667	598	11.5	\$375,206	\$356,885	

Year To Date January 2017 - Residential and Condominium Sales

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